



# The Collective Group

Core IT Infrastructure Specialists

Assess • Design • Validate • Implement • Operate

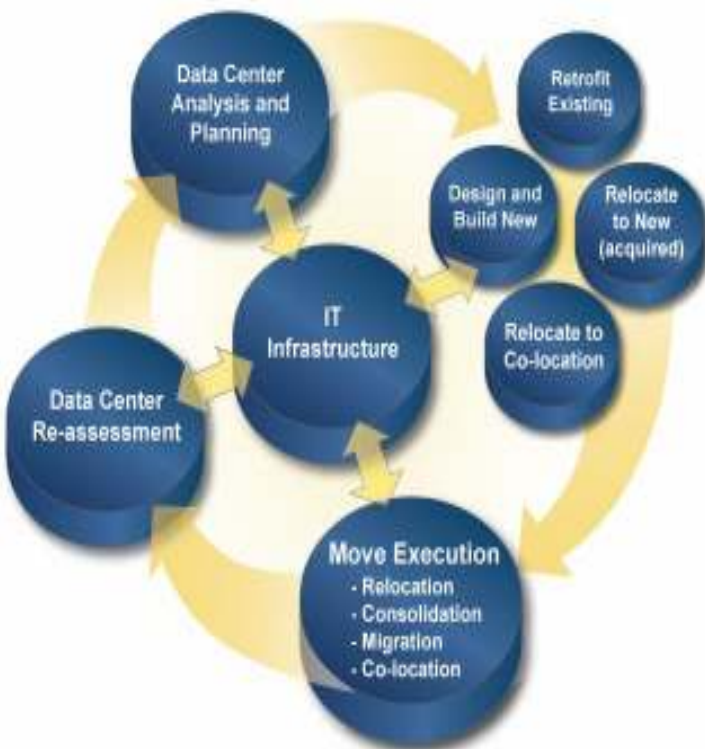
Founded in 1994, Collective is a recognized leader in core IT infrastructure solutions, having tested and refined our methodologies through more than 5 million hours of solution architecture, design and implementation for mission-critical global environments on behalf of leading OEM's and vendors such as Brocade, SunGard, Dell, EMC, HP, Microsoft, and Symantec. Collective engages directly with customers to provide both managed and consultative services tailored to meet complex IT needs related to:

- **Data Center Solutions**
- **Storage Solutions**
- **Email Collaboration & Archiving**
- **Virtualization & Consolidation**
- **Business Continuity & Disaster Recovery**
- **Backup & Recovery**

## Data Center Solutions

### Collective Data Center Expertise

Collective draws on over 14 years of IT Infrastructure services history and experience to help our clients gain a thorough understanding of their current data center situation. From the Global 1000 to medium sized businesses, Collective's ability to translate business drivers into IT Infrastructure requirements is an absolute necessity in order to formulate any meaningful short and/or long term data center strategy.



### Collective Data Center Lifecycle Management (DCLM) Approach

Data centers are changing constantly. Their size and complexity have increased exponentially over the past decade which often renders existing power and cooling capacity obsolete. For many companies, the result is an inadequate IT Infrastructure to support corporate growth goals. **Planning, Assessment** and **Design** activities are no longer periodic milestones but ongoing disciplines involving the close marriage of corporate facility expertise and IT.

Collective offers data center solutions based on **Data Center Lifecycle Management (DCLM)**, a proven, process-oriented approach that takes a holistic view of the data center to simplify the management of complex IT environments and enable companies to expand, operate and evolve their data centers in a effective manner. Collectives end-to-end solution addresses the need for detailed and cost effective management of facilities and infrastructure throughout the data center lifecycle.

### Collective Data Center Solutions

- **Data Center Assessment & Planning Services**
- **Data Center Relocation Services**
- **Data Center Project Management Services**





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## Data Center Assessment and Planning Services

Establishing An Accurate Baseline Is Critical To Making The Right Future Decisions

- Asset/Inventory Assessment
- IT Infrastructure Current State Assessment
- Tactical Data Center Assessment/Planning
- Strategic Data Center Assessment/Planning

## Data Center Relocation Services

Reduce Risk and Increase Uptime

- Detailed Relocation Planning
- Extensive Site Preparation
- Equipment De-installation
- OEM Maintenance Contract Recertification
- Equipment Handling/Packing using Data Center Relocation Specialists
- Nationwide Transportation for Standard and High Value Equipment
- Full Site and Transit Insurance for your Critical Data Center Assets
- Equipment Unpacking and Reinstallation

## Data Center Project Management Services

You Only Get One Chance To Relocate Your Data Center Right!

- Proven PM relocation expertise vs internal staff 'trying their best'
- Detailed planning , preparation and determination of move methodology
- Determination of downtime and schedule options
- Management of contracting and paperwork processes
- Scheduling of all external resources (trucks, labor, equipment, rack tech's, third party/OEM resources)
- Verification of move readiness (power, HVAC, network, racks, cable, etc)

### RECENT SUCCESSFUL RELOCATIONS:

#### Corporate:

AT&T  
Dell  
Quatern  
H&R Block  
Monsanto  
EchoStar  
Novartis  
Honeywell  
Digex  
Genuity  
Houghton Mifflin  
AGFA Monotype  
ThyssenKrupp Budd  
Standard Register

#### State/Federal:

ATF  
SEC  
EPA  
US Gen Svcs Admin  
Kansas City Library  
Texas Health & Human Svc  
Naval Facilities Engineering

#### Financial:

Toyota Financial  
Friedman Billings Ramey  
Washington Mutual  
Kitsap Credit Union  
Great Western Life

#### Education:

Columbia University  
Stanford University

